

Message Text

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PAGE 01 NAHA 00503 070255Z

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ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 013823

P 062318Z OCT 75
FM AMCONSUL NAHA
TO USDOC, WASH, D.C. UNN
INFO SECSTATE WASHDC 1870
AMEMBASSY TOKYO

UNCLAS NAHA 503
E.O. 11652 N/A
TAGS: BEXP, JA, BFOL
SUBJECT: PRIVATE TRADE OPPORTUNITY
1. 588/03/P011
2. 100375
3. G.FURNESS
4. 588 JAPAN
5. IADY -- AIR CONDITIONING, PLUMBING CONTRACTOR
6A. REPLY TO --
6B. KIYOSHI KADENA, PRESIDENT
6C. SHIMIZU KOGYO CO., LTD.
CPO BOX 30, NAHA, OKINAWA, JAPAN
7. CABLE: GRANINO, OKINAWA, JAPAN; TEL 09889-2-3903

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8. CO. REF. BANK OF OKINAWA (FUTEMA BANK), CPO BOX 320
NAHA, OKINAWA, JAPAN
BANK OF AMERICA, CPO BOX 378, NAHA, OKINAWA, JAPAN
9. 104-11:9A. DIRECT SALE AND POSSIBLE AGENCY
10. DESCRIPTION:
3041561-0000. GARDEN HOSE, INCLUD PERFORATED
SPRINKLER, PLASTICS
3041562-0000. GARDEN HOSE, RUBBER OR PLASTICS
3585200-0000. ROOM AIR CONDITIONERS, SINGLE
PACKAGE/ REMOTE CONDENSER TYPE
3634000-0000. ELECTRIC ROOM DEHUMIDIFIERS
3639412-0000. HOUSEHOLD DISHWASHING MACHINES, PORTABLE/

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CONVERTIBLE TYPES

3639414-0000. HOUSEHOLD DISHWASHING MACHINES, BUILT-IN TYPE

3639471-0000. FOOD WASTE DISPOSERS (HOUSEHOLD & COMMERCIAL TYPES)

3539271-0000. DISHWASHING MACHINES, COMMERCIAL TYPE

BUYER IS A WHOLESALER AND DISTRIBUTOR OF PLUMBING FIXTURES/ FITTINGS, AIR CONDITIONING EQUIPMENT, CONSTRUCTION MATERIALS, HARDWARE AND TOOLS, AS WELL AS A CONTRACTOR FOR AIR

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CONDITIONING, HEATING, VENTILATION, PLUMBING AND BUILDING CONSTRUCTION WORK. HAS LONG EXPERIENCE AS U.S. MILITARY CONTRACTOR FOR AIR CONDITIONING AND PLUMBING. ANNUAL SALES 1974 ABOUT \$1.6 MILLION. POTENTIAL SUPPLIERS SHOULD REPLY ASAP, QUOTE FOB AND CIF NAHA (AMERICAN PRESIDENT LINES, STATES LINES, LYKES LINES PROVIDE REGULARY SERVICE TO NAHA). BUYER NEEDS CATLOGUES OR BROCHURES WITH SPECIFICATIONS, INCLUDING PRICE QUOTATIONS. BUYER PLANS TO STRENGTHEN TRADE & WHOLESALE- DISTRIBUTION FUNCTIONS OF HIS FIRM. IS BUDGETING FOR TOTAL IMPORT OF \$1.5 MILLION OF US PRODUCTS IN THE AIRCONDITIONING AND PLUMBING FIELDS.
SYLVESTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975NAHA00503
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750347-0249
From: NAHA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751078/aaaacscb.tel
Line Count: 84
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ElyME
Review Comment: n/a
Review Content Flags:
Review Date: 25 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 SEP 2003 by MaustMC>; APPROVED <18 FEB 2004 by ElyME>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, BFOL, JA
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006